

BUILDING FOR ONE AND ALL

Victoria's construction industry has evolved with time, and *Campbell Construction Ltd.* has grown with it. Several of the company's shareholders started their building careers with *Luney Brothers* — a firm established in 1907, and later re-grouped in the 1950's to form *Luney Brothers and Hamilton*.

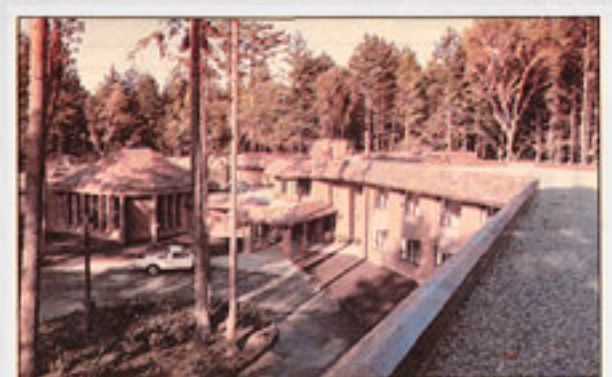
In 1964, Hamilton sold his share of the company. At that time, **William Campbell** — the executive vice-president of *Luney Brothers and Hamilton*, his son **Archie** and their co-worker **Ken Farey** decided to go into business for themselves under the banner of *W. Campbell Ltd.* William was president of the company until he retired in 1976. In the same year, the company re-organized itself and changed its name to *Campbell Construction Ltd.*, with **Ken** as president, **Archie** as treasurer, and their new partner **Basil R. Wells** as senior estimator.



"This project is one of which we can all be proud of. Thank you for helping us make it a true landmark."
 — Ron Tidman, Landmark (Sidney)

square foot summer cottage — today they are building the *Regent's Towers*, a 17 and 11 story condominium complex.

Ken Farey attributes the company's success to the fact that all of the partners "are builders with a solid background in the construction industry." They keep their overhead down "to be able to weather good and bad times. The construction business is very much an up and down kind of a thing — you can be doing \$20 million one year, and \$5 million the next. Likewise, much depends upon what's happening in the economy, and how successful you are in getting the work." Another factor is that the company has been successful in being able to retain some very good employees. There are "at least a half dozen people" who have been with the company since it opened in 1964. Last but not least, the company has been able to change with the times. Technology has revolutionized the construction industry, and continues to do so. *Campbell Construction Ltd.* is successful in that they marry the advantages offered by new products and equipment with the pride of past workmanship.



"I thank you and your firm for this fine building you have constructed for us. The Sisters of Saint Ann for over a quarter of a century have been fortunate to have had the benefit of good construction at reasonable estimates from your firm. They have also appreciated the personal interest your firm has always taken in these projects."
 — (The late) Sister Mary Annastacia, The Sisters of Saint Ann

Campbell Construction Ltd. is a general contractor. The company does all its own 'finishing' and 'cast in place' concrete, millwork, 'rough' and 'finished' carpentry, and project supervision. The rest of the work is hired out to sub-trades noted for their expertise and competitive pricing. For example, *The Victoria Cement Man Ltd.* supplies *Campbell Construction Ltd.* with operator and cement pumps and booms that are capable of pumping cement 1,000 feet straight up! *L.B. Crane Rentals* supplies them with operators and a variety of cranes which range from conventional (30 and 35 ton), hydraulic (30, 35 and 40 ton), and rough terrain (20 ton). *Old Country Rentals* specializes in renting and selling everything a construction crew needs to complete a project, such as scaffolding, shoring, Bobcats, generators etc.



"I am writing this letter to express my appreciation and that of the Corporation for a job well done with regards to seven walnut desks your firm constructed for the Legislative Assembly.
 As you will recall, we have concerns as to whether any outside firm could match our in-house tradesmen who have constructed these desks in the past. Your firm met our standards and tight time schedule which I feel is commendable and I would not hesitate to recommend your firm for future delicate mill work."
 — D. Wilson, British Columbia Buildings Corporation

Action Sharpening Service owned and operated by *Victoria's only two certified filers*, sharpens *Campbell Construction Ltd.'s* hand saws, framing blades, and triple



"On behalf of the university, I wish to express our appreciation to all those who worked on the design and construction of the new student residences ... to the men of Campbell Construction ... the sustained efforts, patience and cooperation of everyone in completing these buildings on a difficult schedule is much appreciated."
 — M.D. Smith, Sédal Dennis Warner Architects, Student Residences, University of Victoria

chip blades (which are ground to within a 1000th of an inch). **Home Lumber and Building Supplies** (a division of *Jawl Industries Ltd.*) is *Vancouver Island's largest* supplier of quality lumber and plywood to general contractors.

Steels Industrial Products specialize in supply contractors with concrete forming hardware, concrete chemicals, a total line of roofing products, and insulation for walls and pipes.

Tower Fence Products Ltd. manufactures, supplies and installs chain link fences around various sites — they own a weaving loom and recently wove a 9' high fence for the postal sorting station.

The construction industry requires all builders to have contract bonds to ensure that performance is done to exact specifications — *Campbell Construction Ltd.* has entrusted **Falkins McIntosh Reed Stenhouse** with their corporate insurance needs.

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 Proud to have served *Campbell Construction Ltd.'s* corporate insurance and contract bond needs since 1977.
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